

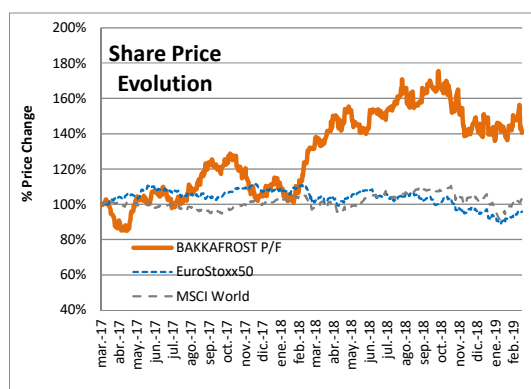
### Description

Bakkafrost P/F operates a fish farm. The Company offers a wide range of salmon products supplied by its own processing facilities. Bakkafrost provides fresh salmon to the fresh fish market, smokehouses and processors of ready meals, and frozen salmon portions vacuum packed in catering boxes or in retail boxes.

Bakkafrost is a Faroese salmon farming company based in Glyvrar on the island of Eysturoy in the Faroe Islands. Bakkafrost is the largest fish farming company in the Faroe Islands, and one of the biggest private employer in the islands, if not the biggest. Bakkafrost is the eighth-largest fish farming company in the world.

Bakkafrost was established in 1968 by the two brothers Martin and Hans Jacobsen, also named "á Bakka" instead of Jacobsen, which refers to the place name Á Bakka, where they come from. The current CEO since 1989 is Regin Jacobsen, also known in the Faroe Islands as Regin á Bakka, he is the son of Hans Jacobsen (Hans á Bakka). The first ten years they worked with herring, but in 1979 they started to work with salmon farming.

NEXT EARNINGS RELEASE DATE	06/05/2019
YEAR END CLOSING DATE	31/12/2019



<b>COMPANY</b>	<b>BAKKAFROST P/F</b>		
ISIN Code	FO0000000179		
SECTOR GICS	Consumer Staples		
SECTOR ICB	Food Producers		
MARKET CAP.	2.127,2 Millions EUR		
<b>Current Price</b>	<b>425,6</b>		
<b>Target Price</b>	<b>466,0</b>	<b>10%</b>	<b>SELL</b>
PE	Current Year	Next Year	In 2 Years
	17,6	16,6	14,4
RATIOS	ROE	% DVY	EV/EBITDA
	24%	3,0%	12,9
RATIOS	BETA	WACC	DEBT/EQY
	0,8	5,5%	0,14
PRICE EVOLUTION	Last Month	3 Month	12 Month
	BAKKAFROST P/F	3,1%	-4,1%
MSCI World	5,9%	-2,0%	3,7%

### Financial Statements: Profit and Loss Account

- Closed years and Forecast for the next 3 years.

<b>PROFIT AND LOSS ACCOUNT (P/L)</b>	Historic						Forecast			
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
<b>REVENUES</b>	<b>2.491,1</b>	<b>2.683,3</b>	<b>2.850,4</b>	<b>3.202,7</b>	<b>3.770,0</b>	<b>3.177,4</b>	<b>3.541,0</b>	<b>3.824,4</b>	<b>4.199,1</b>	
% Increase in Revenues		7,7%	6,2%	12,4%	17,7%	-15,7%	11,4%	8,0%	9,8%	
COGS & General Expenses	1.717,0	1.685,7	1.815,6	1.408,3	2.954,7	1.824,7	1.949,0	2.022,8	2.214,9	
<b>EBITDA</b>	<b>774,1</b>	<b>997,6</b>	<b>1.034,8</b>	<b>1.794,3</b>	<b>815,4</b>	<b>1.352,8</b>	<b>1.592,0</b>	<b>1.801,5</b>	<b>1.984,3</b>	
Margin Ebitda/Revenues %	31,1%	37,2%	36,3%	56,0%	21,6%	42,6%	45,0%	47,1%	47,3%	
Depreciation & Amortization	96,6	104,5	112,8	135,6	183,6	177,9	-257,1	-194,7	-255,2	
<b>EBIT</b>	<b>677,5</b>	<b>893,1</b>	<b>922,0</b>	<b>1.658,8</b>	<b>631,8</b>	<b>1.174,9</b>	<b>1.344,6</b>	<b>1.540,5</b>	<b>1.665,9</b>	
Margin EBIT/Revenues %	27,2%	33,3%	32,3%	51,8%	16,8%	37,0%	38,0%	40,3%	39,7%	
Financial Income (-) or Financial Expenses (+)	28,9	32,4	24,6	26,0	25,0	9,8	29,6	20,6	14,3	
Other	-78,7	-38,4	-27,1	0,2	-17,1	-7,0	20,0	16,3	-31,1	
<b>PROFIT BEFORE TAX (PBT)</b>	<b>727,4</b>	<b>899,2</b>	<b>924,5</b>	<b>1.632,6</b>	<b>623,9</b>	<b>1.172,1</b>	<b>1.295,0</b>	<b>1.503,6</b>	<b>1.682,7</b>	
Corporate Tax	138,1	252,1	114,3	293,7	112,5	211,8	275,8	332,2	377,5	
% Effective Corporate Tax	19,0%	28,0%	12,4%	18,0%	18,0%	18,1%	21,3%	22,1%	22,4%	
<b>NET PROFIT</b>	<b>589,2</b>	<b>647,1</b>	<b>810,2</b>	<b>1.338,9</b>	<b>511,4</b>	<b>960,3</b>	<b>1.019,2</b>	<b>1.171,4</b>	<b>1.305,2</b>	
Margin Net Profit / Revenues %	23,7%	24,1%	28,4%	41,8%	13,6%	30,2%	28,8%	30,6%	31,1%	
% net earnings growth		9,8%	25,2%	65,3%	-61,8%	87,8%	6,1%	14,9%	11,4%	

Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021
Dividends Paid (out of Net Profit)	97,6	218,2	291,0	400,6	422,8	510,7	354,8	407,8	454,4
% Pay out	16,6%	33,7%	35,9%	29,9%	82,7%	53,2%	34,8%	34,8%	34,8%
Dividend Yield	3,3%	4,7%	3,6%	3,2%	2,5%	3,0%			
Number of Shares (Millions)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6
Earnings per Share (EPS)	12,07	13,34	16,69	27,56	10,52	19,74	20,96	24,11	26,88

## Financial Statements: Balance Sheet

- Closed years and Forecast for the next 3 years.

BALANCE SHEET (B/S)	Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021
Cash and Banks	182,1	405,1	101,9	235,0	309,6	316,9	353,2	381,4	418,8
Accounts Receivable	278,4	172,4	199,3	292,0	262,5	269,3	273,9	295,8	324,8
Inventories	1.201,4	1.280,9	1.482,2	2.214,0	1.402,5	1.797,3	1.536,1	1.594,3	1.745,6
Other Current Assets	122,2	141,9	180,0	109,9	157,2	22,9	132,0	132,0	132,0
<b>CURRENT ASSETS</b>	<b>1.784,0</b>	<b>2.000,3</b>	<b>1.963,3</b>	<b>2.850,9</b>	<b>2.131,7</b>	<b>2.406,5</b>	<b>2.295,1</b>	<b>2.403,5</b>	<b>2.621,2</b>
Material Fixed Assets	1.626,7	1.822,9	2.389,2	2.971,3	3.590,0	0,0	0,0	0,0	0,0
Non-Material Fixed Assets	409,9	396,1	400,5	423,4	428,1	398,9	399,5	400,1	400,7
Other Fixed Assets	1,6	25,3	25,1	25,3	25,3	2.997,1	3.027,1	3.057,3	3.087,9
Depreciation and Amortization	710,0	781,7	857,7	852,8	1.019,6	0,0	-257,1	-451,8	-707,0
<b>FIXED ASSETS</b>	<b>1.328,2</b>	<b>1.462,6</b>	<b>1.957,1</b>	<b>2.567,2</b>	<b>3.023,8</b>	<b>3.396,0</b>	<b>3.683,7</b>	<b>3.909,3</b>	<b>4.195,6</b>
<b>TOTAL ASSETS</b>	<b>3.112,2</b>	<b>3.462,9</b>	<b>3.920,4</b>	<b>5.418,1</b>	<b>5.155,5</b>	<b>5.802,5</b>	<b>5.978,8</b>	<b>6.312,8</b>	<b>6.816,8</b>
Accounts Payable	140,1	127,7	195,2	138,9	189,5	0,0	239,8	248,9	272,5
Short Term Debt	100,0	100,0	0,0	0,0	378,3	0,0	137,1	95,3	66,2
Other Current Liabilities	135,9	135,2	218,8	255,9	359,1	379,0	455,2	546,7	656,6
<b>CURRENT LIABILITIES</b>	<b>376,0</b>	<b>362,9</b>	<b>414,0</b>	<b>394,8</b>	<b>926,9</b>	<b>379,0</b>	<b>832,1</b>	<b>890,9</b>	<b>995,4</b>
Long Term Debt	685,2	505,4	447,6	827,1	146,7	812,1	564,4	392,3	272,7
Other Long Term Liabilities	385,8	530,9	478,4	647,2	455,4	534,4	-159,1	-475,4	-807,0
<b>SHAREHOLDERS' EQUITY</b>	<b>1.665,3</b>	<b>2.063,7</b>	<b>2.580,5</b>	<b>3.549,0</b>	<b>3.626,4</b>	<b>4.077,0</b>	<b>4.741,4</b>	<b>5.504,9</b>	<b>6.355,7</b>
<b>SH. EQUITY + LONG-TERM LIABILITIES</b>	<b>2.736,2</b>	<b>3.100,0</b>	<b>3.506,4</b>	<b>5.023,3</b>	<b>4.228,6</b>	<b>5.423,5</b>	<b>5.146,7</b>	<b>5.421,8</b>	<b>5.821,4</b>
<b>TOTAL SH. EQUITY + LIABILITIES</b>	<b>3.112,2</b>	<b>3.462,9</b>	<b>3.920,4</b>	<b>5.418,1</b>	<b>5.155,5</b>	<b>5.802,5</b>	<b>5.978,8</b>	<b>6.312,8</b>	<b>6.816,8</b>
Number of Shares (in Millions)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6
Share prices as of the end of Year	60,5	95,0	167,5	261,8	342,8	347,7			
Buy-Back amount in millions		19,6	-3,9	-4,8	-7,0	-15,4			

## Financial Statements: Free Cash Flow

- Closed years and Forecast for the next 3 years.

FREE CASH FLOW	Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021
Net Profit		899,2	924,5	1.632,6	623,9	1.172,1	1.295,0	1.503,6	1.682,7
Depreciation and Amortization		104,5	112,8	135,6	183,6	177,9	-257,1	-194,7	-255,2
Financial Expenses and Other		-6,1	-2,5	26,2	7,9	2,8	49,6	36,9	-16,8
Net Change in Accounts Receivable		106,1	-26,9	-92,7	29,5	-6,9	-4,5	-21,9	-29,0
Net Change in Inventories		-79,5	-201,3	-731,8	811,5	-394,8	261,2	-58,2	-151,4
Net Change in Other Current Assets		-19,8	-38,1	70,1	-47,3	134,2	-109,1	0,0	0,0
Net Change in Accounts Payable		-12,4	67,5	-56,4	50,7	-189,5	239,8	9,1	23,6
Net Change in Other Current Liabilities		-0,7	83,5	37,1	103,2	19,9	76,2	91,5	109,9
Net Change in Long Term Liabilities		145,1	-52,6	168,8	-191,7	79,0	-693,6	-316,3	-331,6
Corporate Tax		-252,1	-114,3	-293,7	-112,5	-211,8	-275,8	-332,2	-377,5
<b>FREE CASH FLOW FROM OPERATIONS (CALC.)</b>		<b>884,4</b>	<b>752,7</b>	<b>895,8</b>	<b>1.458,8</b>	<b>782,9</b>	<b>581,8</b>	<b>717,7</b>	<b>654,8</b>
Net Change in Fixed Assets		-196,3	-566,3	-582,1	-618,7	3.590,0	0,0	0,0	0,0
Net Change in Non-Fixed Assets		13,8	-4,4	-23,0	-4,6	29,1	-0,6	-0,6	-0,6
Net Change in Other Fixed Assets		-23,7	0,2	-0,2	0,0	-2.971,8	-30,0	-30,3	-30,6
<b>FREE CASH FLOW FROM INVESTMENTS (CALC.)</b>		<b>-206,2</b>	<b>-570,5</b>	<b>-605,3</b>	<b>-623,3</b>	<b>647,3</b>	<b>-30,5</b>	<b>-30,8</b>	<b>-31,1</b>
Net Change in Short Term Debt		0,0	-100,0	0,0	378,3	-378,3	137,1	-41,8	-29,1
Net Change in Long term Debt		-179,8	-57,8	379,6	-680,5	665,4	-247,6	-172,1	-119,6
Net Change in Shareholders Equity		398,4	516,8	968,6	77,4	450,6	664,4	763,6	850,8
Dividends Paid		-218,2	-291,0	-400,6	-422,8	-510,7	-354,8	-407,8	-454,4
<b>CASH FLOW FROM FINANCIAL OPERATIONS (CALC.)</b>		<b>0,5</b>	<b>68,0</b>	<b>947,5</b>	<b>-647,6</b>	<b>227,0</b>	<b>199,0</b>	<b>141,8</b>	<b>247,7</b>
<b>NET CHANGE IN CASH (CALCULATED)</b>		<b>678,7</b>	<b>250,2</b>	<b>1.238,0</b>	<b>187,9</b>	<b>1.657,2</b>	<b>750,3</b>	<b>828,7</b>	<b>871,3</b>
FREE CASH FLOW FROM OPERATIONS (BBG)	517,5	877,2	767,8	849,6	1.458,2	912,9	1.031,3	1.165,0	1.316,1
CAPITAL EXPENDITURES (BBG)	-199,8	-237,3	-607,6	-686,6	-638,5	-516,8	-609,2	-718,1	-846,5
<b>FREE CASH FLOW (BBG)</b>	<b>317,7</b>	<b>640,0</b>	<b>160,2</b>	<b>163,0</b>	<b>819,7</b>	<b>396,1</b>	<b>422,1</b>	<b>446,9</b>	<b>469,6</b>

### RATIO ANALYSIS

- Closed years and Forecast for the next 3 years.

LIQUIDITY RATIOS		Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Current Assets (1)	1.784,0	2.000,3	1.963,3	2.850,9	2.131,7	2.406,5	2.295,1	2.403,5	2.621,2	
Current Liabilities (2)	376,0	362,9	414,0	394,8	926,9	379,0	832,1	890,9	995,4	
<b>CURRENT or SOLVENCY RATIO (1)/(2)</b>	<b>4,7</b>	<b>5,5</b>	<b>4,7</b>	<b>7,2</b>	<b>2,3</b>	<b>6,3</b>	<b>2,8</b>	<b>2,7</b>	<b>2,6</b>	
<b>DIAGNOSTIC: Is it bigger than 1,5?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	
Cash and Banks (1)	182,1	405,1	101,9	235,0	309,6	316,9	353,2	381,4	418,8	
Accounts Receivable (2)	278,4	172,4	199,3	292,0	262,5	269,3	273,9	295,8	324,8	
Current Liabilities (3)	376,0	362,9	414,0	394,8	926,9	379,0	832,1	890,9	995,4	
<b>TREASURY RATIO (1)+(2)/(3)</b>	<b>1,2</b>	<b>1,6</b>	<b>0,7</b>	<b>1,3</b>	<b>0,6</b>	<b>1,5</b>	<b>0,8</b>	<b>0,8</b>	<b>0,7</b>	
<b>DIAGNOSTIC: Is it bigger than 1?</b>	<b>YES</b>	<b>YES</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	
EBIT (1)	677,5	893,1	922,0	1.658,8	631,8	1.174,9	1.344,6	1.540,5	1.665,9	
Revenues (2)	2.491,1	2.683,3	2.850,4	3.202,7	3.770,0	3.177,4	3.541,0	3.824,4	4.199,1	
<b>EBIT/Revenues (1)/(2)</b>	<b>27%</b>	<b>33%</b>	<b>32%</b>	<b>52%</b>	<b>17%</b>	<b>37%</b>	<b>38%</b>	<b>40%</b>	<b>40%</b>	
<b>DIAGNOSTIC: Is it bigger than 25%?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>NO</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	
Shareholders' Equity	1.665,3	2.063,7	2.580,5	3.549,0	3.626,4	4.077,0	4.741,4	5.504,9	6.355,7	
Total Shareholders' Equity+Liabilities	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8	
<b>SH. EQUITY/TOTAL LIABILITIES</b>	<b>54%</b>	<b>60%</b>	<b>66%</b>	<b>66%</b>	<b>70%</b>	<b>70%</b>	<b>79%</b>	<b>87%</b>	<b>93%</b>	
<b>DIAGNOSTIC: Is it bigger than 40%?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	

TURNOVER RATIOS		Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Accounts Receivable (1)	278,4	172,4	199,3	292,0	262,5	269,3	273,9	295,8	324,8	
Revenues (2)	2.491,1	2.683,3	2.850,4	3.202,7	3.770,0	3.177,4	3.541,0	3.824,4	4.199,1	
<b>A/R DAYS (1/2)*365</b>	<b>40,8</b>	<b>23,4</b>	<b>25,5</b>	<b>33,3</b>	<b>25,4</b>	<b>30,9</b>	<b>28,2</b>	<b>28,2</b>	<b>28,2</b>	
Inventories (1)	1.201,4	1.280,9	1.482,2	2.214,0	1.402,5	1.797,3	1.536,1	1.594,3	1.745,6	
Cost of Goods Sold (2)	1.717,0	1.685,7	1.815,6	1.408,3	2.954,7	1.824,7	1.949,0	2.022,8	2.214,9	
<b>INVENTORIES DAYS (1/2)*365</b>	<b>255,4</b>	<b>277,4</b>	<b>298,0</b>	<b>573,8</b>	<b>173,3</b>	<b>359,5</b>	<b>287,7</b>	<b>287,7</b>	<b>287,7</b>	
Accounts Payable (1)	208,0	195,3	304,6	266,8	369,1	189,5	467,4	522,3	600,8	
Cost of Goods Sold (2)	1.717,0	1.685,7	1.815,6	1.408,3	2.954,7	1.824,7	1.949,0	2.022,8	2.214,9	
<b>PAYMENT DAYS (1/2)*365</b>	<b>44,2</b>	<b>42,3</b>	<b>61,2</b>	<b>69,2</b>	<b>45,6</b>	<b>37,9</b>	<b>87,5</b>	<b>94,2</b>	<b>99,0</b>	
<b>DIAGNOSTIC: PAYMENT DAYS&gt;A/R DAYS?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	

SELF FINANCING RATIOS		Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Free Cash Flow (1)	317,71	639,98	160,21	162,99	819,67	396,14	422,12	446,92	469,58	
Dividends (2)	97,60	218,16	290,98	400,62	422,80	510,68	354,83	407,81	454,39	
Revenues (3)	2.491,08	2.683,32	2.850,36	3.202,69	3.770,05	3.177,42	3.541,00	3.824,36	4.199,14	
<b>SELF FINANCING OVER REVENUES (1)-(2)/(3)</b>	<b>9%</b>	<b>16%</b>	<b>-5%</b>	<b>-7%</b>	<b>11%</b>	<b>-4%</b>	<b>2%</b>	<b>1%</b>	<b>0%</b>	
<b>Is it bigger than 10%</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	
Free Cash Flow (1)	317,71	639,98	160,21	162,99	819,67	396,14	422,12	446,92	469,58	
Dividends (2)	97,60	218,16	290,98	400,62	422,80	510,68	354,83	407,81	454,39	
Assets (3)	3.112,23	3.462,93	3.920,39	5.418,12	5.155,52	5.802,52	5.978,84	6.312,75	6.816,81	
<b>SELF FINANCING OVER ASSETS (1)-(2)/(3)</b>	<b>7%</b>	<b>12%</b>	<b>-3%</b>	<b>-4%</b>	<b>8%</b>	<b>-2%</b>	<b>1%</b>	<b>1%</b>	<b>0%</b>	
<b>Is it bigger than 6%</b>	<b>YES</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	

RETURN ON ASSETS		Historic						Forecast		
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
EBIT (1)	677,5	893,1	922,0	1.658,8	631,8	1.174,9	1.344,6	1.540,5	1.665,9	
Total Assets (2)	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8	
<b>ROA (1)/(2)</b>	<b>22%</b>	<b>26%</b>	<b>24%</b>	<b>31%</b>	<b>12%</b>	<b>20%</b>	<b>22%</b>	<b>24%</b>	<b>24%</b>	
<b>Is it bigger than 10%?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	
EBIT (1)	677,5	893,1	922,0	1.658,8	631,8	1.174,9	1.344,6	1.540,5	1.665,9	
Assets (2)	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8	
Current Liabilities (3)	376,0	362,9	414,0	394,8	926,9	379,0	832,1	890,9	995,4	
<b>ROCE on EBIT (1)/(2-3)</b>	<b>25%</b>	<b>29%</b>	<b>26%</b>	<b>33%</b>	<b>15%</b>	<b>22%</b>	<b>26%</b>	<b>28%</b>	<b>29%</b>	
<b>DIAGNOSTIC: Is it bigger than 15%?</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>NO</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	
Free Cash Flow (1)	317,7	640,0	160,2	163,0	819,7	396,1	422,1	446,9	469,6	
Assets (2)	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8	
Current Liabilities (3)	376,0	362,9	414,0	394,8	926,9	379,0	832,1	890,9	995,4	
<b>ROCE on FCF (1)/(2-3)</b>	<b>12%</b>	<b>21%</b>	<b>5%</b>	<b>3%</b>	<b>19%</b>	<b>7%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>	
<b>DIAGNOSTIC: Is it bigger than 10%?</b>	<b>YES</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>YES</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	<b>NO</b>	

RETURN ON EQUITY	Historic						Forecast		
	2013	2014	2015	2016	2017	2018	2019	2020	2021
Amounts in Millions									
Net Profit (1)	589,2	647,1	810,2	1.338,9	511,4	960,3	1.019,2	1.171,4	1.305,2
Revenues (2)	2.491,1	2.683,3	2.850,4	3.202,7	3.770,0	3.177,4	3.541,0	3.824,4	4.199,1
Total Assets (3)	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8
Shareholders' Equity (4)	1.665,3	2.063,7	2.580,5	3.549,0	3.626,4	4.077,0	4.741,4	5.504,9	6.355,7
Margin (5) = (1)/(2)	24%	24%	28%	42%	14%	30%	29%	31%	31%
Turnover (6) = (2)/(3)	0,80	0,77	0,73	0,59	0,73	0,55	0,59	0,61	0,62
Operating Leverage (7) = (3)/(4)	1,87	1,68	1,52	1,53	1,42	1,42	1,26	1,15	1,07
ROE Dupont (5)*(6)*(7)	35%	31%	31%	38%	14%	24%	21%	21%	21%
Is it bigger than 15%?	YES	YES	YES	YES	NO	YES	YES	YES	YES

FINANCIAL LEVERAGE	Historic						Forecast		
	2013	2014	2015	2016	2017	2018	2019	2020	2021
Amounts in Millions									
EBIT (1)	677,53	893,14	922,00	1.658,77	631,80	1.174,86	1.344,64	1.540,46	1.665,86
Profit Before Tax (2)	727,35	899,19	924,47	1.632,61	623,88	1.172,07	1.295,00	1.503,60	1.682,67
Total Assets (3)	3.112,23	3.462,93	3.920,39	5.418,12	5.155,52	5.802,52	5.978,84	6.312,75	6.816,81
Shareholders' Equity (4)	1.665,28	2.063,65	2.580,48	3.549,04	3.626,43	4.077,03	4.741,39	5.504,94	6.355,72
PBT/EBIT (5)=(2)/(1)	1,07	1,01	1,00	0,98	0,99	1,00	1,0	1,0	1,0
Assets / Shareh. Equity (6)=(3)/(4)	1,87	1,68	1,52	1,53	1,42	1,42	1,3	1,1	1,1
FINANCIAL LEVERAGE (5)*(6)	2,0	1,7	1,5	1,5	1,4	1,4	1,2	1,1	1,1
Is it bigger than 1%?	YES	YES	YES	YES	YES	YES	YES	YES	YES

DEBT QUALITY RATIOS	Historic						Forecast		
	2013	2014	2015	2016	2017	2018	2019	2020	2021
Amounts in Millions									
ST Financial Debt (1)	100,00	100,00	0,00	0,00	378,30	0,00	137,12	95,31	66,25
LT Financial Debt (2)	685,15	505,39	447,56	827,15	146,70	812,05	564,44	392,33	272,70
Total Shareholders' Equity+Liabilities (3)	3.112,23	3.462,93	3.920,39	5.418,12	5.155,52	5.802,52	5.978,84	6.312,75	6.816,81
DEBT RATIO = (1)+(2)/(3)	25%	17%	11%	15%	10%	14%	12%	8%	5%
Is it 40%-60%?	NO	NO	NO	NO	NO	NO	NO	NO	NO
Is less than 40%, conservative	CONSERV.	CONSERV.	CONSERV.	CONSERV.	CONSERV.	CONSERV.	CONSERV.	CONSERV.	CONSERV.

Net Profit (1)	589,22	647,11	810,18	1.338,89	511,40	960,29	1.019,18	1.171,36	1.305,17
ST + LT Financial Debt	785,15	605,39	447,56	827,15	525,00	812,05	701,56	487,64	338,95
CAPACITY TO SERVICE DEBT	75%	107%	181%	162%	97%	118%	145%	240%	385%
Is it bigger than 40%?	YES	YES	YES	YES	YES	YES	YES	YES	YES
Financial Expenses	28,93	32,36	24,62	25,98	24,97	9,83	29,61	20,58	14,30
EBITDA	774,11	997,61	1.034,81	1.794,34	815,39	1.352,76	1.592,00	1.801,55	1.984,29
EFFECTIVE DEBT COST	26,8	30,8	42,0	69,1	32,7	137,7	53,8	87,5	138,7
Is it bigger than 15?	YES	YES	YES	YES	YES	YES	YES	YES	YES

PIOTROSKI z-score	Historic						Forecast		
	2013	2014	2015	2016	2017	2018	2019	2020	2021
Amounts in Millions									
EBITDA	774,1	997,6	1.034,8	1.794,3	815,4	1.352,8	1.592,0	1.801,5	1.984,3
ROA	24,9%	28,8%	26,4%	33,1%	15,8%	23,3%	26,6%	28,5%	29,1%
CASH FLOW FROM OPERATIONS	517,5	877,2	767,8	849,6	1.458,2	912,9	1.031,3	1.165,0	1.316,1
FREE CASH FLOW	317,7	640,0	160,2	163,0	819,7	396,1	422,1	446,9	469,6
NET PROFIT	589,2	647,1	810,2	1.338,9	511,4	960,3	1.019,2	1.171,4	1.305,2
TOTAL ASSETS (1)	3.112,2	3.462,9	3.920,4	5.418,1	5.155,5	5.802,5	5.978,8	6.312,8	6.816,8
Long Term Debt	685,2	505,4	447,6	827,1	146,7	812,1	564,4	392,3	272,7
EBITDA/Revenues%	31,1%	37,2%	36,3%	56,0%	21,6%	42,6%	45,0%	47,1%	47,3%
SOLVENCY (CURRENT) RATIO	4,7	5,5	4,7	7,2	2,3	6,3	2,8	2,7	2,6
Revenues (2)	2.491,1	2.683,3	2.850,4	3.202,7	3.770,0	3.177,4	3.541,0	3.824,4	4.199,1
ASSET TURNOVER (2)/(1)	0,80	0,77	0,73	0,59	0,73	0,55	0,59	0,61	0,62
Number of Shares (in Millions)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6
ROA > 0	1	1	1	1	1	1	1	1	1
ROA t0 > ROAt-1	1	0	1	0	1	1	1	1	1
FCF > 0	1	1	1	1	1	1	1	1	1
CF0 > Net Profit	1	0	0	1	0	1	1	0	1
(LT Debt/ Total Assets), <(LT Debt/ Total Assets),t-1	1	1	0	1	0	1	1	1	1
EBITDA0 > EBITDAT-1	1	0	1	0	1	1	1	1	1
Asset Turnover0 > Asset Turnover-1	0	0	0	1	0	1	1	1	1
Increase in Shares	1	0	0	0	0	1	1	1	1
Increase Current Ratio	1	0	1	0	1	0	0	0	0
Z-SCORE	8	3	5	5	5	5	8	7	8

Scoring: 7-9 Optimal; 4-6 Fine; 1-3 Poor

## VALUATION MODELS

VALUATION SUMMARY		BAKKAFROST P/F				22-feb-19
Amounts in Millions	Historical Multiple	Current Multiple	Company Intrinsic Value	# Shares Millions	Intrinsic Share Price	
PBV MULTIPLE VALUATION	3,4	4,1	26.368	48,6	542,0	
PSALES MULTIPLE VALUATION	3,4	5,3	22.353	48,6	459,5	
PE MULTIPLE VALUATION	9,8	17,6	22.989	48,6	472,6	
PCF MULTIPLE VALUATION	31,5	42,7	20.050	48,6	412,2	
EV/EBITDA MULTIPLE VALUATION	7,8	12,9	25.537	48,6	525,0	
DCF VALUATION			18.463	48,6	379,5	
PE VALUATION TO PEERS			13.188	48,6	271,1	
EV/EBITDA VALUATION TO PEERS			13.126	48,6	269,8	
<b>MEDIAN INTRINSIC VALUE FROM MODELS</b>			<b>22.671</b>		<b>466,0</b>	
<b>STOCK MARKET VALUE</b>			<b>20.704</b>	<b>48,6</b>	<b>425,6</b>	
<b>THE PRICE UPSIDE POTENTIAL IS</b>					<b>10%</b>	

VALUATION WITH PSALES	Historic						Forecast			
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Revenues (1)	2.491,1	2.683,3	2.850,4	3.202,7	3.770,0	3.177,4	3.541,0	3.824,4	4.199,1	
Number of Shares (2)	48,8	48,5	48,5	48,6	48,6	48,6	2.295,1	2.403,5	2.621,2	
Share Price (3)	60,5	95,0	167,5	261,8	342,8	347,7				
Market Capitalization (4)=(2)*(3)	2.954,1	4.607,9	8.131,4	12.716,7	16.660,4	16.914,1				
PRICE TO SALES (5)=(4)/(1)	1,2	1,7	2,9	4,0	4,4	5,3				

PBV VALUATION BY MULTIPLES				
Years	2018	2019	2020	2021
Historical PBV	3,4			
PBV (6)	5,3			
	(7)	(8)	(9)	(10)
Revenues	3.177,4	3.541,0	3.824,4	4.199,1
	(6)*(7)	(6)*(8)	(6)*(9)	(6)*(10)
<b>Price to Sales Valuation</b>	<b>16.914</b>	<b>18.850</b>	<b>20.358</b>	<b>22.353</b>
<b>PSales Valuation AVG</b>	<b>10.840</b>	<b>12.081</b>	<b>13.048</b>	<b>14.326</b>

VALUATION WITH PBV	Historic						Forecast			
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Shareholders' Equity (1)	1.665,3	2.063,7	2.580,5	3.549,0	3.626,4	4.077,0	4.741,4	5.504,9	6.355,7	
Number of Shares (2)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6	
Share Price (3)	60,5	95,0	167,5	261,8	342,8	347,7				
Market Capitalization (4)=(2)*(3)	2.954,1	4.607,9	8.131,4	12.716,7	16.660,4	16.914,1				
PRICE TO BOOK VALUE (5)=(4)/(1)	1,8	2,2	3,2	3,6	4,6	4,1				

PBV VALUATION BY MULTIPLES				
Years	2018	2019	2020	2021
Historical PBV	3,4			
PBV (6)	4,1			
	(7)	(8)	(9)	(10)
Shareholders' Equity	4.077,0	4.741,4	5.504,9	6.355,7
	(6)*(7)	(6)*(8)	(6)*(9)	(6)*(10)
<b>Book Value Valuation</b>	<b>16.914</b>	<b>19.670</b>	<b>22.838</b>	<b>26.368</b>
<b>PBV Valuation AVG</b>	<b>13.728</b>	<b>15.965</b>	<b>18.536</b>	<b>21.401</b>

VALUATION WITH PE	Historic						Forecast			
Amounts in Millions	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Net Profit (1)	589,2	647,1	810,2	1.338,9	511,4	960,3	1.019,2	1.171,4	1.305,2	
Number of Shares (2)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6	
Share Price (3)	60,5	95,0	167,5	261,8	342,8	347,7				
Market Capitalization (4)=(2)*(3)	2.954,1	4.607,9	8.131,4	12.716,7	16.660,4	16.914,1				
PRICE EARNINGS (5)=(4)/(1)	5,0	7,1	10,0	9,5	32,6	17,6	16,6	14,4	12,9	

PE VALUATION BY MULTIPLES				
Years	2018	2019	2020	2021
Historical PE	9,8			
PE (6)	17,6			
	(7)	(8)	(9)	(10)
Net Profit	960,3	1.019,2	1.171,4	1.305,2
	(6)*(7)	(6)*(8)	(6)*(9)	(6)*(10)
<b>Price Earnings Valuation</b>	<b>16.914</b>	<b>17.951</b>	<b>20.632</b>	<b>22.989</b>
<b>PE Valuation AVG</b>	<b>9.379</b>	<b>9.955</b>	<b>11.441</b>	<b>12.748</b>

VALUATION WITH PCF	Historic						Forecast			
	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Amounts in Millions										
Free Cash Flow (1)	317,7	640,0	160,2	163,0	819,7	396,1	422,1	446,9	469,6	
Number of Shares (2)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6	
Share Price (3)	60,5	95,0	167,5	261,8	342,8	347,7				
Market Capitalization (4)=(2)*(3)	2.954,1	4.607,9	8.131,4	12.716,7	16.660,4	16.914,1				
PRICE TO CASH FLOW (5)=(4)/(1)	9,3	7,2	50,8	78,0	20,3	42,7	40,0	37,8	36,0	

PCF VALUATION BY MULTIPLES				
Years	2018	2019	2020	2021
Historical PCF	31,5			
PCF (6)	42,7			
	(7)	(8)	(9)	(10)
Net Profit	396,1	422,1	446,9	469,6
	(6)*(7)	(6)*(8)	(6)*(9)	(6)*(10)
Price to Cash Flow Valuation	16.914	18.023	19.082	20.050
PCF Valuation AVG	12.483	13.301	14.083	14.797

VALUATION WITH EV/EBITDA	Historic						Forecast			
	2013	2014	2015	2016	2017	2018	2019	2020	2021	
Amounts in Millions										
EBITDA (1)	774,1	997,6	1.034,8	1.794,3	815,4	1.352,8	1.592,0	1.801,5	1.984,3	
Long Term Debt + Short Term Debt (2)	785,2	605,4	447,6	827,1	525,0	812,1	701,6	487,6	339,0	
Cash at Banks (3)	182,1	405,1	101,9	235,0	309,6	316,9	353,2	381,4	418,8	
Number of Shares (4)	48,8	48,5	48,5	48,6	48,6	48,6	48,6	48,6	48,6	
Share Price (5)	60,5	95,0	167,5	261,8	342,8	347,7				
Market Capitalization (6)=(4)*(5)	2.954,1	4.607,9	8.131,4	12.716,7	16.660,4	16.914,1	16.903,6	16.893,0	16.882,4	
Enterprise Value (7)=(6)+(2)-(3)	3.557,2	4.808,2	8.477,1	13.308,9	16.875,8	17.409,3	17.252,0	16.999,2	16.802,6	
EV/EBITDA (8)=(7)/(1)	4,6	4,8	8,2	7,4	20,7	12,9	10,8	9,4	8,5	

EV/EBITDA VALUATION BY MULTIPLES				
Years	2018	2019	2020	2021
Historical EV/EBITDA	7,8			
EV/EBITDA (8)	12,9			
	(9)	(10)	(11)	(12)
EBITDA	1.352,8	1.592,0	1.801,5	1.984,3
	(8)*(9)	(8)*(10)	(8)*(11)	(8)*(12)
EV Value Estimated	17.409	20.488	23.185	25.537
EV Value Estimated AVG	10.558	12.425	14.060	15.486
Market Cap Estimated	16.914	20.140	23.079	25.617
Price per Share	347,7	414,3	475,0	527,6

DCF	Historic					Forecast				
	2015	2016	2017	2018	2019	2020	2021	2022	2023	
Amounts in Millions										
FREE CASH FLOW (BBG)	160,2	163,0	819,7	396,1	422,1	446,9	469,6	488,9	503,2	
WACC				5,5%						
Average Price to Cash Flow (5)				42,70						
Terminal Value (6)=(4)*(5)									21.486,4	
Present Value FCF (7)					400,3	401,9	400,5	395,4	385,9	
Present Value of Terminal Value (8)									16.478,8	
<b>INTRINSIC VALUE (9)=(7)+(8)</b>				<b>18.462,8</b>						
Number of Shares (10)	48,5	48,6	48,6	48,6						
Intrinsic Value per Share (Po) (11)=(9)/(10)				379,5						

WACCXPERT.com

Company	Curcy	Market Cap (M EUR)	PE Current	PE Next Year	ROE	Dividend Yield %	Beta	EV/ EBITDA	% Price Change 1 Month
BAKKAFROST P/F	NOK	2.127,2	17,6	16,6	23,6	3,0%	0,8	12,9	-0,6
MOWI ASA	NOK	10.426,2	18,8	13,7	21,8	5,3%	0,8	8,9	3,4
LERØY SEAFOOD GR	NOK	4.171,2	14,4	14,8	21,1	2,2%	0,8	8,2	-0,8
GRIEG SEAFOOD AS	NOK	1.312,5	17,0	10,6	26,6	1,7%	1,1	6,3	3,3
NORWAY ROYAL SAL	NOK	900,4	15,6	12,2	34,5	3,0%	0,7	7,3	1,0
SALMAR ASA	NOK	4.979,3	17,5	15,4	42,9	5,4%	0,9	10,4	-2,7
SCOTTISH SALMON	NOK	319,6	13,0	7,3	23,2	2,1%	1,0	5,8	-4,5
MULTIFOODS	CLP	714,7	-	-	19,4	3,7%	1,1	-	-7,7
AUSTRALIS SEAFOOD	CLP	736,0	-	-	36,5	-	1,2	-	-2,9
SAJO INDUS CO	KRW	218,3	-	-	12,2	0,4%	1,1	-	-8,4
CNFC OVERSEAS-A	CNY	255,6	-	-	3,8	-	1,1	-	6,1

PEER VALUATION	PE Current	PE Next Year	EV/EBITDA
AVERAGE	16,3	12,9	8,6
MEDIAN	17,0	13,7	8,2
Earnings + EBITDA	960,3	1.019,2	1.592,0
Equity Value	15.645	13.188	13.126
Number of Shares	48,6	48,6	48,6
Intrinsic Share Price	321,6	271,1	269,8